



DeFalco Auctioneers & Consultants | A Division of DeFalco Real Estate Group
3299 NW Boca Raton Blvd | Boca Raton, FL 33431
561.391.4141 Main | 561.391.3911 Fax

Date:

Via e-mail and facsimile

The owner's goals in selling The Pinnacle at Carrollwood, Tampa, Florida is to maximize the sale price and to contract with a buyer that can readily demonstrate its ability to perform and close in a timely manner.

Please respond to the following questions:

PURCHASE TERMS

Offer: _____

Initial Deposit: _____ (refundable or non-refundable?)

Additional Deposit: _____ (non-refundable posted at the end of due diligence)

Due Diligence Days: _____

Closing Days: _____ (after expiration of due diligence)

1. Have you recently closed other similar transactions with these lenders?
2. What are the lenders' timelines for loan application, loan commitment and loan closing?
3. Who from your organization is required to view the property?
4. Please provide any additional information regarding your company that would be helpful to the owner in considering your group as a purchaser.



DeFalco Auctioneers & Consultants | A Division of DeFalco Real Estate Group
3299 NW Boca Raton Blvd | Boca Raton, FL 33431
561.391.4141 Main | 561.391.3911 Fax

5. Please complete the following:

- Company Name: _____
- Contact Person: _____
- Office Phone #: _____
- Cell Phone #: _____
- Email Address: _____
- Company Address: _____

Please feel free to call Fred DeFalco Jr. at 561-391-4141 ext 207 or Breanne Stalter at 561-391-4141 ext 310 with any questions you may have.

Sincerely,

DeFalco Auctioneers & Consultants